

Message Text

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ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05 H-01

/052 R

DRAFTED BY EB/AN:JBMAGNOR:DAP

APPROVED BY EB/TT:RJWALDMANN

EUR - JLOWENSTEIN

EB/OA - MHSTYLES

----- 116335

R 112336Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY OSLO

INFO AMEMBASSY COPENHAGEN

AMEMBASSY STOCKHOLM

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E.O. 11652:N/A

TAGS: EAIR, NO

SUBJECT: CIVAIR: PAN AM/SAS TALKS

REF: OSLO 505

PLEASE INFORM BOEGH AS FOLLOWS:

A. WALTRIP OF PAN AM REPLIED TO KRISTIANSEN OF SAS ON
FEBRUARY 3 THAT PAN AM WAS DISAPPOINTED AND SURPRISED THAT
MISUNDERSTANDING ON THE PATTERN OF SAS SERVICES BETWEEN
NEW YORK AND COPENHAGEN COULD HAVE DEVELOPED SINCE IT WAS
CLEAR TO BOTH PARTIES DURING AIRLINE TALKS THAT THE COPEN-
HAGEN AGREEMENT WAS BASED ON THE CONCEPT OF CAPACITY PARITY
IN THE NEW YORK-COPENHAGEN MARKET FOR BOTH AIRLINES.
WALTRIP AGREED WITH KRISTIANSEN THAT, GIVEN IMPASSE AT THE
CARRIER LEVEL, RESOLUTION OF THE DIFFICULTY WAS NOW UP
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TO GOVERNMENTS.

B. WALDMANN BELIEVES THAT AIRLINE AGREEMENT AS ORIGINALLY REPORTED TO HIM BY PAN AM (WHICH PROVIDED INTER ALIA FOR 7 SAS BERGEN AND 7 COPENHAGEN FREQUENCIES AT NEW YORK) WAS SATISFACTORY NOT ONLY TO PAN AM BUT TO US GOVERNMENT AS WELL. HE HOPES THAT THE TWO AIRLINES WILL BE ABLE TO CONFIRM THIS AGREEMENT SOON. WITH RESPECT TO FURTHER

GOVERNMENT TALKS, WALDMANN WOULD LIKE TO REMIND BOEGH THAT US IS WILLING TO HOLD CONSULTATIONS, PROVIDED SUCH TALKS OFFER SOME PROSPECT OF ACHIEVING REAL PROGRESS. BUT BOEGH MADE IT QUITE CLEAR DURING DECEMBER ROUND OF TALKS IN WASHINGTON THAT SCANDINAVIAN GOVERNMENTS WOULD BE UNABLE IMPOSE CAPACITY ADJUSTMENTS ON SAS--THAT SUCH ADJUSTMENTS WOULD HAVE TO ORIGINATE WITH THE AIRLINE. THEREFORE, IF SAS AND PAN AM REMAIN UNABLE TO AGREE, AND IF SCANDINAVIAN GOVERNMENTS ARE STILL UNABLE TO EFFECT CAPACITY ADJUSTMENTS IN ABSENCE OF AIRLINE AGREEMENT, US WILL BE FORCED TO CONCLUDE THAT GOVERNMENT TALKS HAVE BEEN EFFECTIVELY ENDED WITHOUT AGREEMENT. INGERSOLL

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